

SPANNING

SUCCESS STORY: OFFICE 365

INZONE INDUSTRIES FINDS A BACKUP SOLUTION THAT DOES MORE AND COSTS LESS: SPANNING BACKUP FOR OFFICE 365

CUSTOMER PROFILE



ORGANIZATION

InZone Industries

ORGANIZATION SIZE

180 Office 365 users

INDUSTRY

Energy Efficiency

PRODUCTS USED

Spanning Backup for Office 365

Based in Auckland, New Zealand, InZone Industries supplies and installs insulation and other energy efficiency products to residential and commercial markets through two integrated business units, InsulPro Manufacturing and Smart Energy Solutions.

“Spanning Backup for Office 365 was almost half the cost of a competing product that we were considering, but it offered far more.”

Thomas Erasmus

IT MANAGER, INZONE INDUSTRIES

As far as InZone Industries is concerned, there’s no better solution for backing up Office 365 data than Spanning Backup for Office 365.

After switching to Office 365 from an on-premise Microsoft Exchange server, the company went looking for a backup solution with a long wish list in hand – unlimited capacity, ease of use, comprehensive capabilities, and the lowest possible cost – and found it all in Spanning Backup.

“Spanning Backup for Office 365 was almost half the cost of a competing product that we were considering, but it offered far more,” said Thomas Erasmus, IT Manager for InZone.

“The cost is low, and the customer service is very impressive. Working with Spanning has been just magnificent.”

Thomas Erasmus IT MANAGER, INZONE INDUSTRIES

SPANNING

Extending Data Protection to the Cloud

InZone, an energy efficiency company based in Auckland, New Zealand, started using Spanning Backup for Office 365 in 2016, upon discovering that the company's on-premises backup provider did not offer a solution for cloud applications.

"Previously, our on-premise email had been hit by ransomware, so we knew firsthand the critical importance of having data backed up," said Erasmus.

Since rolling out Spanning Backup for Office 365, InZone hasn't suffered any major data losses – "just the occasional missing email," according to Erasmus – but they are confident in the protection Spanning Backup provides. To maintain compliance standards and ensure the stability and capability of their data backup and restores, InZone conducts random tests to confirm that their applications are working properly.

Meeting InZone's Every Requirement for Backup

Conventional wisdom may hold that when it comes to being good, fast, and affordable, you can only hope for two out of three – but Spanning Backup for Office 365 has proven to impose no such limitations on InZone.

Erasmus cites the unlimited backup capacity, responsive customer service, and low cost as the major factors influencing InZone's choice of the Spanning offering over competing products.

SaaS Data Protection Across Multiple Apps

"Spanning Backup for Office 365 allows us to easily back up data without creating additional cloud storage," he said. "The cost is low, and the customer service is very impressive."

InZone recently decided to migrate from Office 365 to G Suite in the coming months and they selected to work with Spanning again over other cloud-to-cloud backup and recovery providers. "The competitor's offering didn't even include backup for Google Drive. Working with Spanning has been just magnificent."

"Spanning Backup for Office 365 allows us to easily back up data without creating additional cloud storage."

Thomas Erasmus IT MANAGER, INZONE INDUSTRIES

"Previously, our on-premise email had been hit by ransomware, so we knew firsthand the critical importance of having data backed up."

Thomas Erasmus

IT MANAGER, INZONE INDUSTRIES

ABOUT SPANNING

Spanning is a leading provider of backup and recovery solutions for SaaS applications, helping organizations to protect and manage their information in the cloud. We provide powerful, enterprise-class data protection for G Suite, Salesforce, and Office 365. Spanning Backup is the most trusted cloud-to-cloud backup solution for thousands of companies and millions of users around the world. Start a 14-day trial by visiting spanning.com/start-free-trial.